

## **Corporate Presentation**

### Legal Disclaimer

#### **Forward-Looking Statements**

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## Hyperfine History, Vision and Overview







# The best way to predict the future is to make it"

Jonathan M. Rothberg Vice Chairman and Founder

#### Our mission:

To provide affordable and accessible imaging, sensing, and guided robotic intervention to revolutionize healthcare for people around the world.

Hyperfine and Liminal are expected to be the third and fourth companies to go public from the 4C family

HYPERFINE

Butterfly 🐩 🜔

🜔 Quantum Si

### Our mission

Hyperfine began from our personal experience with the extraordinary power — and many challenges — of conventional MRI. Despite being one of the safest and most informative imaging modalities available, MRI is accessible to just a small percentage of patients. Globally, some 4.7 billion people lack access to any form of medical imaging. For MRI, the picture is even bleaker: the World Health Organization estimates that just 10% of the world's population has access to MRI (2008). Even in the countries in which it is present, MRI is expensive, complicated, and stressful for the patient.

Our core mission at Hyperfine is to provide affordable and accessible imaging, sensing, and guided robotic intervention to revolutionize healthcare for people around the world.



## Hyperfine Ecosystem



## The Hyperfine ecosystem

Democratizing Imaging, Sensing and Guided Intervention to cover the care continuum



## Hyperfine has created the next generation of MRI



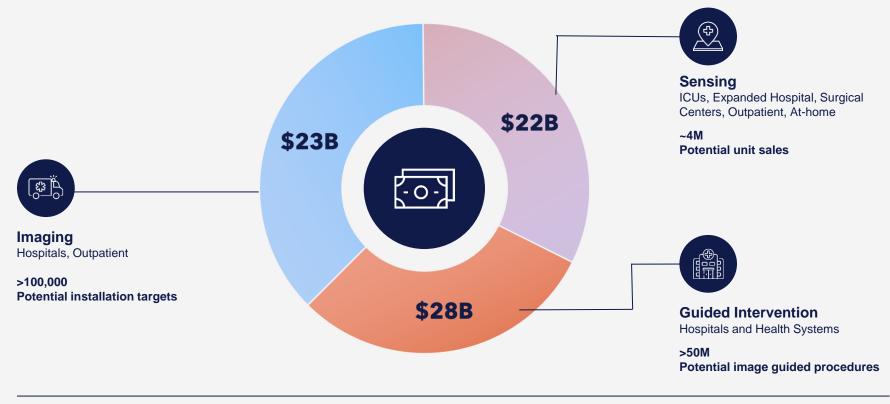
## Hyperfine has created the next generation of MRI

#### MRI 3.0 - FDA Cleared 2020



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## Estimated \$70+ billion opportunity across the ecosystem



#### Expected Stakeholder benefits









#### Patient

- Safer than transport
- Greater comfort and convenience
- Faster diagnosis -Improved quality of care

#### Physician

- Expedite time to diagnosis and treatment
- Discharge patients sooner

#### Staff

- Better incorporation into workflow by reducing transportation time and risk
- Ergonomic, intuitive and user friendly interface

#### **Care Center**

- Reduced complication rates
- Improved utilization of resources
- Increased revenue from incremental highfield MRI scans and earlier patient discharges



# Numerous challenges with traditional MRI today

High cost limits accessibility



Complex site requirements and upgrades



Scheduling delays lead to longer length of stay



Consumption of valuable personnel resources

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Risk of adverse events during transportation

Maintaining connection to life support equipment



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#### Workflow benefits



#### Traditional MRI workflow (25.8 hours)





#### Hyperfine workflow (90mins, 94% reduction in total workflow time)





# Hyperfine addresses challenges of traditional MRI by bringing MRI to the patient



Safer and easier to use resulting in a faster time to diagnosis and treatment

## Hyperfine business model allows for potential widespread adoption

#### Subscription Model

## \$93,960/year

Over \$286,880 - 3 year contract value

Potential robust recurring revenue stream

Software as a Service model could drive significant gross margin

#### Subscription service includes:

4 contrast sequences (T1, T2, FLAIR, DWI with accompanying ADC map)

Unlimited service and maintenance

Unlimited user training

Hyperfine Cloud PACS with unlimited Cloud archive

Direct delivery to customer

## Estimated Hyperfine economic benefits

Financial Benefits analysis based on data from Large Academic Medical Center \*Assumes 2 Scanners - 1 in ED and 1 in ICU

| Cost                       | Amount Saved |
|----------------------------|--------------|
| ED throughput improvement  | \$72,000     |
| ICU LOS and Costs          | \$225,000    |
| Transport risks and costs  | \$264,000    |
| Annual Total Cost Savings  | \$561,000    |
| Annual Hyperfine Cost      | \$188,000    |
| Net Annual Cost Savings    | \$373,000    |
| Incremental MRI revenue    | \$195,000    |
| Net Annual Savings+Revenue | \$568,000    |





## **R&D** Pipeline



## Innovative R&D engine designed to expand product roadmap



## Liminal will democratize brain sensing

#### Heart monitors are easy, accurate, and universal





...but access to brain monitors is restricted.

## Liminal non-invasive brain vital sensor

Breakthrough AEG Technology designed to unlock access to blood flow and pressure





#### **Non-Invasive**

Risk-free use on every patient to enable broader access and earlier diagnosis



#### **Continuous Trend Analysis**

Continuous sensing to build trends for data-backed treatment



#### Easy to use

Designed to be easy to use for immediate, precise care



## Brain-sensing clinical opportunities

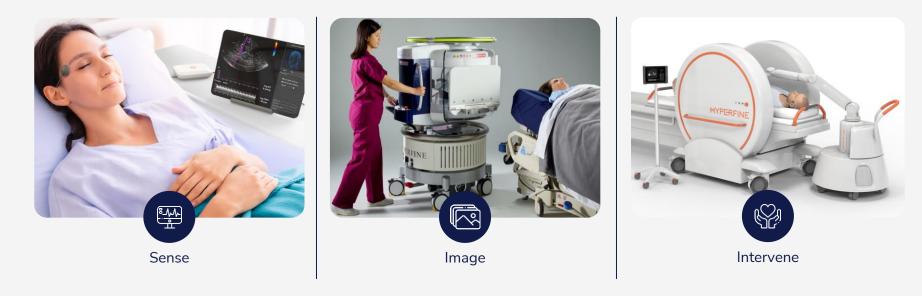


## Hyperfine's goal is to build an ecosystem across the care continuum

#### Powered by artificial intelligence

Hyperfine aims to provide affordable care at the patient's side...

Precision when and where it matters





## Hyperfine Value Propositions



## Hyperfine portable MRI clinical use cases with current platform (V1)

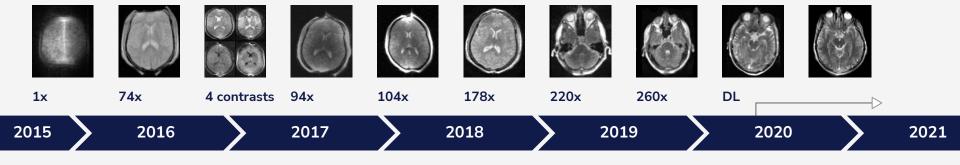


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### Image quality progression over time

- Latest sequence developments and recon continue to improve
- DL\* reconstruction FDA submission in Q3 2021
- T1, T2 and FLAIR approaching 1.5T image quality



\*DL=Deep Learning

## Value Prop | Acute Mental Status Change

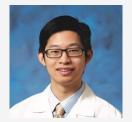
#### ICU Point of Care/Bedside Imaging

- Swoop for Patients with AMS Changes
- Elimination or reduction of patient transport to MRI
- Elimination or reduction of patient adverse events associated with transport
- Cost reduction associated with staffing requirements and patient transport
- Maintain Staffing Levels and Care Levels in the ICU
- Revenue increases associated with High Field MRI outpatient capacity growth
- Reduction in Length of Stay in the ICU





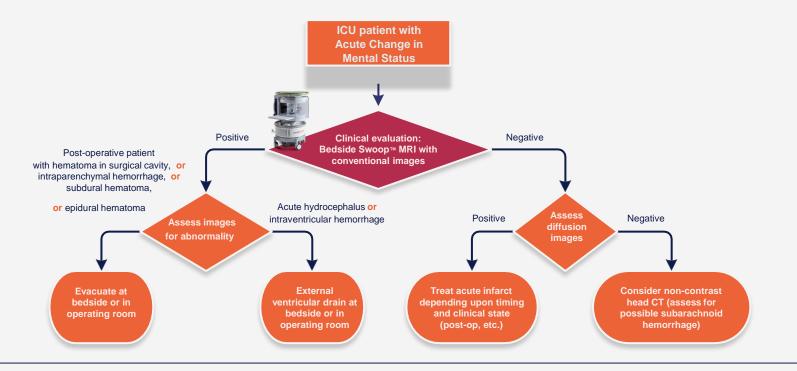
Dr. Fady Charbel UIC



Dr. Dan Chow UC Irvine

#### Diagnosing and Treating Acute Change in Mental Status in an Intensive Care Unit with the Hyperfine Swoop™

The Swoop<sup>™</sup> System allows rapid bedside diagnosis and treatment without patient transport risks and without changing conventional MRI and CT system schedules. Additionally, the Swoop<sup>™</sup> system will readily allow for close monitoring and follow-up. **Not possible with conventional MRI.** 



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#### Acute change in mental status in critical situations

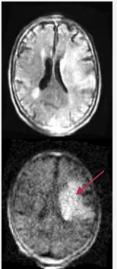
- Intensive Care Units
- Emergency Departments
- Hospital Step-down units

Patients in critical situations require immediate assessment of their mental status via direct imaging in order to establish the etiology of the change. The use of POC MRI (Hyperfine Swoop) enables this by bringing the imaging to the patient. The Swoop scanner readily enables identification of actionable causes of the acute ictus such as: Hemorrhage, Infarct, Extra-axial collection, Acute Hydrocephalus.

Elderly patient following cardiac surgery who did not wake-up in the ICU – Swoop shows large hemorrhage in the brain requiring immediate Neurosurgical evacuation



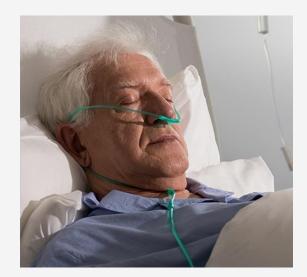
Patient admitted to Neuro ICU with large left sided infarct. Pt is very unstable, and their clinical symptoms are progressing. Swoop scan shows new acute infarct superimposed upon previously documented infarct; pt. treated accordingly



## Value Prop | Cerebral Infarction

#### ED Stroke/AMS Change Point of Care Imaging

- Reduced Time to Clinical Decision/Diagnosis
- Elimination of wait time for High Field MRI
- Potential Elimination/Reduction in Excess Radiation and/or Contrast Administration with CT
- Potential life saving decisions can be made quickly
- Interventions can be done faster resulting in improved patient outcomes









Dr. Chuck Stout HCA Riverside Community

#### Acute presentation with vague symptoms

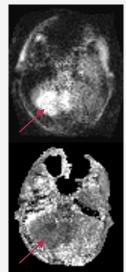
- Emergency Departments
- Urgent Care Centers

Patients presenting with vague symptoms require diagnoses to be made to allow appropriate management. If an acute issue is determined the patient can be treated and triaged accordingly. If a significant abnormality is not noted, then the patient may be discharged from the facility to be worked-up as an outpatient. We believe this workflow allows for overall better patient care and can achieve a decrease in unnecessary hospital admissions or extensive emergency department delays and back-up.

49 y/o female patient presents to the emergency department complaining of the recent acute onset of dizziness, Swoop MRI demonstrates an abnormal mass lesion in the right cerebellum



The ability of the Swoop scanner to provide diffusion imaging enables the precise diagnosis of acute stroke – patient thereby immediately admitted to the hospital for treatment, this would not be possible with CT





### Value Prop | Pediatric Hydrocephalus

#### ED Hydrocephalus Point of Care Imaging

- Elimination of CT Radiation for Patients
- Elimination of wait time for High Field MRI in ED
- Clinical Decision on Shunt function and patient care
- Elimination of ED as an entry point for the patient/clinic alternative
- Swoop Much More Patient Friendly!





Jeff Leonard Nationwide



Mark Mittler Cohen's Children's



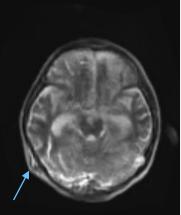
Dave Limbrick St. Louis Children's

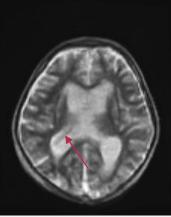
## Child with prior ventricular shunt

- Neurosurgery Clinics
- Emergency Departments
- Urgent Care Centers

Children with known ventricular shunts may present with a combination of symptoms – headaches, nausea and vomiting. While these may be benign (most likely are) the possibility of a shunt malfunction MUST be excluded. Typical workflow would involve the use of standard imaging equipment in either the ED or Radiology departments. This would involve CT (and unnecessary radiation to the child) or MRI (with significant delays and schedule disruptions). Swoop allows for the POC imaging of the child while allowing the parents to remain at the child's side throughout the exam, not possible with any other modality.

5 y/o presents to Neurosurgery clinic w/ headache. Swoop scan performed in the clinic demonstrates ventricular catheter (without artifact from valve) along with enlarged ventricles – child admitted to hospital for shunt revision immediately, saving radiation and delay.









US Prevalence

~6MM

WW Prevalence

#### Bill and Melinda Gates Foundation Expands Partnership

#### Grant 1 - March 2020 - \$1.61 Million grant for 20 Hyperfine Scanners

- Child brain development (volume)
- Neonatal Hypoxic Ischemic Encephalopathy (birth asphyxia)

#### Grant 2 - September 2021 - \$3.3 Million expansion grant to:

- five additional scanners for new sites joining the project
- Hyperfine scanners entering up to 6 additional countries outside the United States

### **BMGF** Site list

#### Delivered PI Identified PI Not Identified

#### High Income Country (HIC)

- 1. King's College London #1
- 2. King's College London #2
- 3. Cardiff University
- 4. NIH (Peter Basser)
- 5. University of British Columbia (Shannon Kolind)
- 6. Max Planck Institute
- 7. Boston Children's Hospital
- 8. Children's Hospital of Philadelphia
- 9. UC San Francisco

10. Toronto Sick Kids

#### Low and Middle Income Country (LMIC)

- 1. Capetown, South Africa
- 2. Pretoria, South Africa
- 3. Tygerberg, South Africa
- 4. Johannesburg, South Africa
- 5. Lucknow, India
- 6. New Delhi, India
- 7. Vellore, India
- 8. Karachi, Pakistan (AKU)
- 9. Kampala, Uganda
- 10. Addis Ababa, Ethiopia
- 11. Blantyre, Malawi
- 12. Lusaka, Zambia



## Expert User Insights



### **Expert User Insights**



Fady Charbel, MD

Dr. Richard L. and Gertrude W. Fruin Professor of Neurosurgery at the University of Illinois College of Medicine; Chair, Department of Neurosurgery, UI Health; Chief of Neurovascular Section





Murat Gunel, MD, FACS, FAHA, FAANS

Nixdorff-German Professor of Neurosurgery and Professor of Genetics and of Neuroscience; Chair, Department of Neurosurgery; Chief, Neurosurgery, Yale New Haven Health System; Co-Director, Yale Program on Neurogenetics

Yale



#### Shahid Nimjee, MD, PhD

Associate Professor, Neurological Surgery and Co Director Stroke Program, Ohio State University, Wexner Medical Center



#### ARTICLE

**COMMUNICATIONS** 

#### https://doi.org/10.1038/s41467-021-25441-6 OPEN

## Portable, bedside, low-field magnetic resonance imaging for evaluation of intracerebral hemorrhage

Mercy H. Mazurek <sup>19</sup>, Bradley A. Cahn<sup>1,9</sup>, Matthew M. Yuen<sup>1</sup>, Anjali M. Prabhat<sup>1</sup>, Isha R. Chavva<sup>1</sup>, Jill T. Shah<sup>1</sup>, Anna L. Crawford<sup>1</sup>, E. Brian Welch<sup>2</sup>, Jonathan Rothberg<sup>2</sup>, Laura Sacolick<sup>2</sup>, Michael Poole<sup>2</sup>, Charles Wira<sup>3</sup>, Charles C. Matouk <sup>4</sup>, Adrienne Ward<sup>5</sup>, Nona Timario<sup>5</sup>, Audrey Leasure<sup>1</sup>, Rachel Beekman<sup>1</sup>, Teng J. Peng<sup>1</sup>, Jens Witsch <sup>5</sup>, Joseph P. Antonios <sup>4</sup>, Guido J. Falcone<sup>1</sup>, Kevin T. Gobeske<sup>1</sup>, Nils Petersen<sup>1</sup>, Joseph Schindler<sup>1</sup>, Lauren Sansing<sup>1</sup>, Emily J. Gilmore<sup>1</sup>, David Y. Hwang<sup>1</sup>, Jennifer A. Kim<sup>1</sup>, Ajay Malhotra<sup>6</sup>, Gordon Sze<sup>6</sup>, Matthew S. Rosen <sup>5</sup>, W. Taylor Kimberly <sup>8</sup> <sup>858</sup> & Kevin N. Sheth <sup>5</sup> <sup>158</sup>

#### Kevin N. Sheth Yale New Haven Hospital

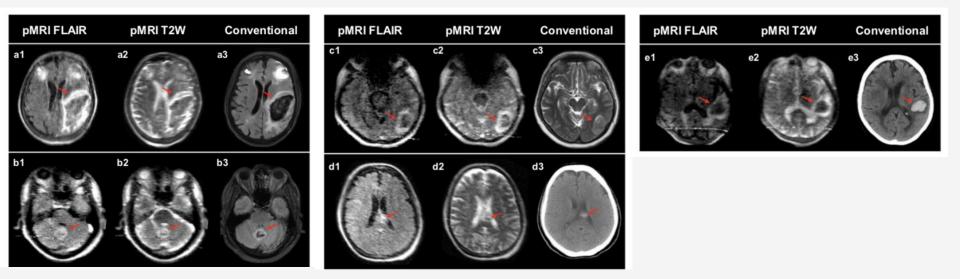
## Intracerebral hemorrhage (ICH) detection with Swoop

- Data collected from July 2018 to March 2020
- 144 exams

Check for updates

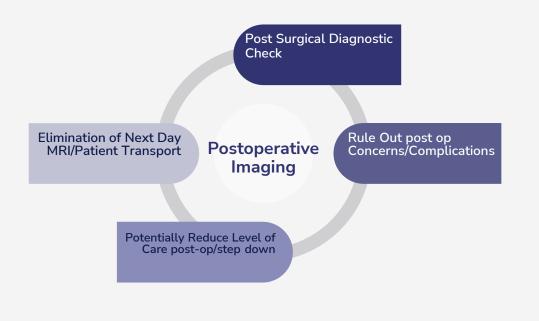
- 56 ICH
- 48 acute ischemic stroke
- $\circ$  40 healthy controls
- 130/144 correctly classified as positive or negative ICH (90.3% sensitivity)
- ICH cases correctly identified with 85.3% sensitivity
- Blood-negative cases correctly identified with 96.6% specificity
- Manual segmented hematoma volumes and ABC/2 estimated volumes correlated with conventional imaging (ICC=0.95)

## ICH at 0.064T vs conventional imaging modalities (CT or 3T MRI)





### Value Prop | Post Surgical Imaging

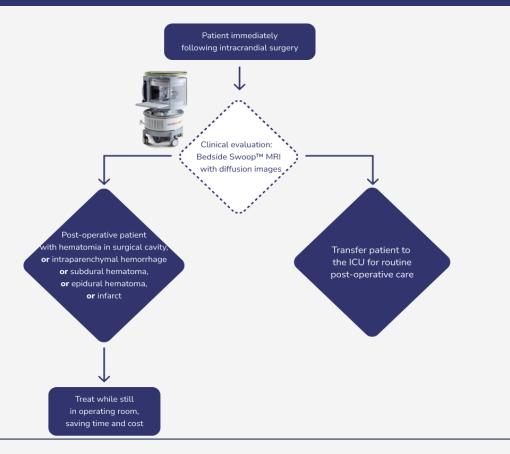




Dr. Murat Gunel Yale

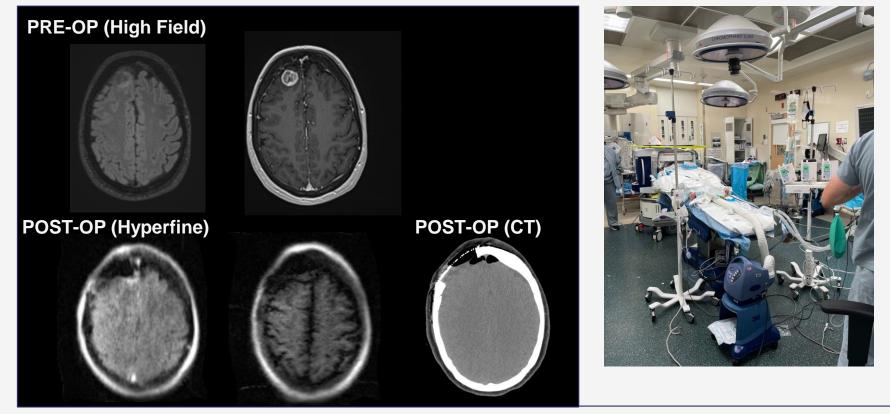


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## First OR Case at Yale



# Hyperfine provides compelling platform for stroke diagnosis



people worldwide suffer a stroke annually MRI scans are better at **detecting ischemic stroke damage** compared to CT scans





15 million

#### Stroke is the **2nd leading** cause of death globally



**87%** strokes are ischemic strokes



MRI use for stroke has been limited due to **lack of access** to this expensive equipment and experienced neuroradiologists to interpret the results. Hyperfine offers an affordable MRI platform that can perform diffusion imaging for stroke diagnosis at the patient's bedside, images can be shared securely with neuroradiologists around the world

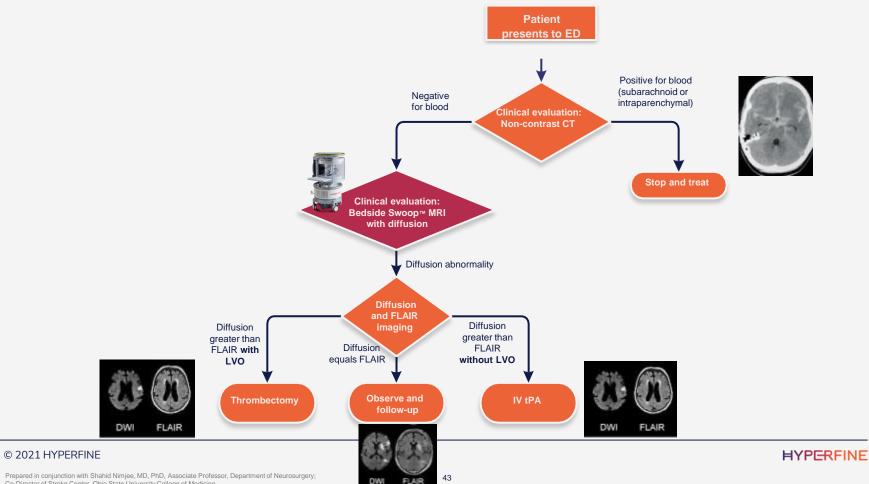


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#### Diagnosing and Treating Stroke Onset Greater Than 6 Hours (or Unknown) with the Hyperfine Swoop™



Prepared in conjunction with Shahid Nimjee, MD, PhD, Associate Professor, Department of Neurosurgery; Co-Director of Stroke Center, Ohio State University College of Medicine.

# Stroke diagnosis confirmed

62 year old male

Presented with new left sided weakness and tremor



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# Appendix



## Demo @ Your Door



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